

FOLLETT[®]

Put some punch in your cup
with great flavor shots.



Ice solutions for
convenience stores

Offer customer-preferred Chewblet® ice... and keep them coming back for more

- 70% of customers prefer Chewblet ice¹
- 55% of customers will buy more fountain drinks with Chewblet ice¹
- increase repeat business – many customers will drive out of their way for Chewblet ice¹
- "Chewable ice increased beverage sales by 25%" – Bill Douglass, CEO of Douglass Distributing, parent company of the Lone Star Food Stores
- smaller chewable Micro Chewblet™ ice – a C-store favorite

¹ Based on customer intercept studies conducted across the United States. Contact Follett for details.

Add Chewblet ice to your coffee bar, too

- boost your revenue with iced coffee, a popular and profitable beverage trend
- provide sanitary dispensing of ice and improved traffic flow at the coffee station



Deliver ice automatically to a dispenser up to 75 ft (23 m) away

- relocate the ice machine under a counter (shown below) or in a back room. Ice is sent through a tube to auto-fill the dispenser.
- improve the look of your beverage station with the ice machine out of view
- perform service and maintenance out of the way of customers



Deliver improved sanitation

Relocating the ice machine from on top of the dispenser allows for a more thorough cleaning of the ice storage area

- eliminates the expense of removing the ice machine for cleaning
- allows full access to clean dispenser without the ice machine in the way

Ice transported to the dispenser through a tube reduces the opportunity for contamination

- ice is manufactured and delivered without any human contact
- ice makes no contact with dirty buckets or other receptacles during transport



Simplify cleaning and maintenance with Horizon™ ice machines

- push button cycle cuts ice machine cleaning time in half, makes it easy for in-house personnel to clean
- automatic self-flushing keeps ice machine in top running condition
- advanced auger design eliminates costly bearing and seal inspections required on other manufacturers' nugget ice machines
- reduce the growth of slime and mold by eliminating the open sump found in cube ice machines

Reduce your energy consumption

- use 40% less water than with comparable cube ice machines
- save an average of 20% in electricity compared to similar size cube ice machines
- choose from our large selection of ENERGY STAR® certified models

Buy one Horizon ice machine – do the work of two with Ice Manager™

- utilize the full production capacity of a single Horizon ice machine by filling two dispense points
- automatically deliver ice to where it's needed most – fill your fountain during the day, then fill a bin at night
- save on equipment costs, operating costs and space



Increase your profit on bagged ice with Ice Pro™

- fast payback by reducing the cost of bagged ice from around \$1 to less than \$0.25 for a 7-10 lb bag
- fast, easy and ergonomic - fill most merchandisers in 15 minutes
- self-contained, hands free dispensing system minimizes the potential for ice contamination
- eliminate the environmental impact of transporting ice
- take control of your ice supply – no more waiting on weekly deliveries



Ice Pro can pay for itself in less than 2 years!

- the more bags you sell, the faster you see a return on your investment
- you can get an even faster return if you already own an ice machine or merchandiser

sales per week	payback
300 bags	1 year
200 bags	2 years
100 bags	3 years

Calculate your payback online – www.follettice.com/payback

Create an upscale fountain area with Vision™ ice and beverage dispensers

- low profile maximizes your merchandising opportunities
- integrate with a Chewblet ice machine for automatic-fill island or undercounter installations
- single or dual-sided models with up to 12 valves on each side optimizes throughput



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